# Third Quarter Review

October 2018





BANK & TRUST

# CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED)

ASSETS	September 30, 2018	September 30, 2017
Cash and investments	\$ 102,359,693	\$ 92,513,354
Loans	373,198,366	349,290,439
Allowance for loan losses	(7,100,000)	(6,400,000)
Other assets	16,499,648	17,348,942
Total assets	\$ 484,957,707	\$ \$452,752,735

#### LIABILITIES AND STOCKHOLDERS' EQUITY

Non-interest bearing deposits	\$ 131,435,463	\$ 130,506,818
Interest bearing deposits	279,205,746	252,284,427
Total deposits	410,641,209	382,791,245
FHLB borrowings	21,000,000	23,000,000
Other liabilities	5,543,299	3,778,354
Total liabilities	437,184,508	409,569,599
Total stockholders' equity	47,773,199	43,183,136
Total liabilities and equity	\$ 484,957,707	\$ 452,752,735

# CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED)

REVENUE	YTE	) September 30, 2018	YTD	September 30, 2017
Net interest margin	\$	13,132,798	\$	11,728,377
Trust and family office revenue		4,824,591		4,179,414
Bank service charges and other income		777,187		994,832
Total revenue	\$	18,734,576	\$	16,902,623
EXPENSES Provision for possible loan losses Noninterest expenses	\$	575,000 11,183,480	\$	502,498 10,198,714
Total expenses		11,758,480		10,701,212
Income taxes		1,680,563		2,240,220
Net income	\$	5,295,533	\$	3,961,191

Return on average assets	1.51%	1.25%
Return on average equity	15.69%	12.89%
Book value per share	\$16.97	\$15.97
YTD basic earnings per share	\$1.88	\$1.47
Trailing 12 month basic earnings per share	\$2.46	\$1.96

## **MOST RECENT STOCK TRANSACTIONS\***

10/2/18	2,500	shares @ \$35.00
7/13/18	1,000	shares @ \$33.00
7/9/18	31,150	shares @ \$33.00 2018 Offer to Purchase
6/26/18	1,500	shares @ \$33.00

### DIVIDEND HISTORY

2018	\$0.625 per share
2017	\$0.50 per share
2016	\$0.40 per share
2015	\$0.30 per share
2014	\$0.20 per share

\*The Company is aware of the following recent transactions in the Company's stock. No assurances can be given that such information reflects all transactions in the Company's stock during the period or that such transactions accurately and completely reflect the value of the Company's stock. Such information is provided for convenience and should not be relied upon.

The Company does not make a market in or otherwise trade in its stock. However, the Company can assist in the settlement of transactions in its stock between buyers and sellers who have independently negotiated the terms of their transactions.